



## **Shell Chooses Primaplan Capelle a/d IJssel, The Netherlands, February 2nd, 1999**

When Shell UK Exploration and Production (known as Shell Expro), a global leader in petrochemical exploration and production, first started talking with **Primaplan**, they had a problem to solve. To increase efficiency, Shell Expro needed to take advantage of their "best-of-breed" products 600 from SAP and Primavera Systems, while at the same time avoiding the data inconsistencies and delay associated with maintaining two separate systems.

Rather than hiring expensive consultants to create custom integration, Shell Expro chose Primaplan's FLINT integration software to link Primavera Project Planner® (P3®) and SAP R/3. Jackie Whyte, SAP PM project manager at Shell Expro said: "We have been happy with **Primaplan's** responsiveness to our needs and look forward to deploying a comprehensive link between our systems." Primaplan Flint helps companies with P3 create integration with other leading corporate systems. **Primaplan Flint** controls data transfers to and from P3 through a simple data-mapping interface. Built in cooperation with Primavera, Flint enables P3 schedule information to be shared with other leading applications, including SAP R/2 and R/3.

Common fields between applications can be matched and the data flow that fits business processes can be designed.

"**Primaplan Flint** helps companies more effectively control all of their projects and share valuable information," said Peter van Gaalen (+), vice-president of Primaplan.  
"Integration built with **Primaplan Flint** helps companies maximize productivity."

In today's competitive landscape, project managers cannot afford a "one-size-fits-all" approach. They need the best project management tool available to do the best job. Integration allows companies to take advantage of the strengths of best-of-breed applications without worrying about lost or unsynchronized data. Comprehensive integration between P3 and the corporate financial system provides benefits to users of both systems. With budget and projected resource usage information from P3, financial managers can better understand the road ahead.

At the same time, "real" actual cost numbers from the corporate financial system help project managers better understand the financial status of their projects. Users of both systems benefit from bi-directional integration. **Primaplan Flint** is compatible with P3 2.0 and the upcoming versions of P3. Flint can be used with any ODBC-compliant system, including software from SAP, Baan, PeopleSoft, PSDI (Maximo), J.D. Edwards, and Marcam.

About Primavera Project Planner (P3) P3 is a high-end, professional project management solution, which coordinates and manages resources, tasks and priorities across multiple

projects. P3 is ideal for managing large or complex projects in industries requiring significant planning and control, such as engineering, information technology, utilities and telecommunications. P3 is a true multi-user product with sophisticated scheduling and levelling functions, which allow users to realistically model projects and measure project-staffing requirements.

About Shell UK Exploration and Production Shell U.K. Exploration and Production is operator in the U.K. sector of the North Sea on behalf of Shell, Esso and other Co-Venturers.

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